

# NEWS FROM O'NEAL STEEL

New General Managers  
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## O'Neal Names New GMs In Birmingham And Jackson

BIRMINGHAM, AL — Gary Gray, a 33-year veteran of O'Neal Steel, has been named General Manager of O'Neal's Birmingham District, where he will now apply his extensive experience in numerous aspects of the metals service center industry to O'Neal's oldest, largest, and most diverse district operation.

Originally from Birmingham, Gray began his career at O'Neal in 1976 and has held a wide variety of positions in both Birmingham and Jackson ever since, including District Superintendent, Shipping and Receiving Superintendent, and Operations Manager. He most recently served as the Jackson District's General Manager, a job he held for the past 13 years.

Norm Browning, Senior Vice President of O'Neal's Southern Region, said Gray is well-prepared for his new responsibilities in Birmingham and should quickly prove to be an asset to the district. "Gary has been very instrumental in the growth of the Jackson District. He has a track record as a successful team builder, knows how to develop a sound business process, and strongly supports the company's concept of providing added value to customers through regionalization," Browning said.

Replacing Gray as General Manager of O'Neal-Jackson is Kevin Williamson, now in his 20th year with the company. Since beginning his career in O'Neal's

Birmingham warehouse, Williamson has held numerous positions, including Production Control, Programming and Processing Specialist, Corporate Processing Manager, Assistant Superintendent, Major Account Manager, and most recently Sales Manager at the Jackson District.

Commenting on Williamson's promotion, Browning said, "Kevin is well prepared for district management. His broad experience and the time he spent working with Gary Gray will serve him well as he leads a very solid Jackson team into the future."

O'Neal Steel, Inc. is the nation's largest family-owned metals service center with annual sales of approximately \$3 billion. The company's Industrial Metals Group (IMG) and High-Performance Metals Group (HPMG) consist of nine leading brands working cooperatively to provide added value to customers in diverse markets throughout the world. O'Neal is headquartered in Birmingham, Alabama and has more than 80 locations in North America, Europe, and Asia.